

WELCOME!
MEETING
STARTS AT

7PM



NEOTHSL

2023 Annual General Meeting

SEPT 18, 2023



Call to Order

State of the League

Officers, Committees, and Guests

League Finances

Elections

Comments for the Good of the Game

CALL TO ORDER



Meeting Rules of Conduct

Establishment of Quorum

Approval of Minutes

Meeting Conduct

Please follow these guidelines to help ensure a smooth AGM

- Keep your microphone muted unless recognized.
- Ask questions via chat (if available).
- Use the 'raise hand' to ask for comment.
- Don't speak over other users
- Limit points to <2 minutes.
- Floor may call the end of discussion at any time.
 - Call may be made to extend based on majority vote

Establishment of Quorum

- Quorum is defined as 35% of total membership
 - 263 teams as of 8/28/28
 - Quorum: 93 individuals
- Membership is defined as individual teams (and only teams, Officers, Div Directors do not count as members or to quorum).
- Only 1 representative per team.
- Anyone can be appointed by a manager to represent a team (manager, team member, spouse, etc.).
- Division Directors and Officers may represent a team if duly assigned (either as manager or appointed by manager).
- Division Directors and Members of the Board are voting members, but do not count to quorum
- 1-person / 1-vote. (e.g., a Division Director may vote as a team representative or a Div Director, not both)

Approval of Minutes

STATE OF THE LEAGUE



State of the League

League Overview

Manager Survey

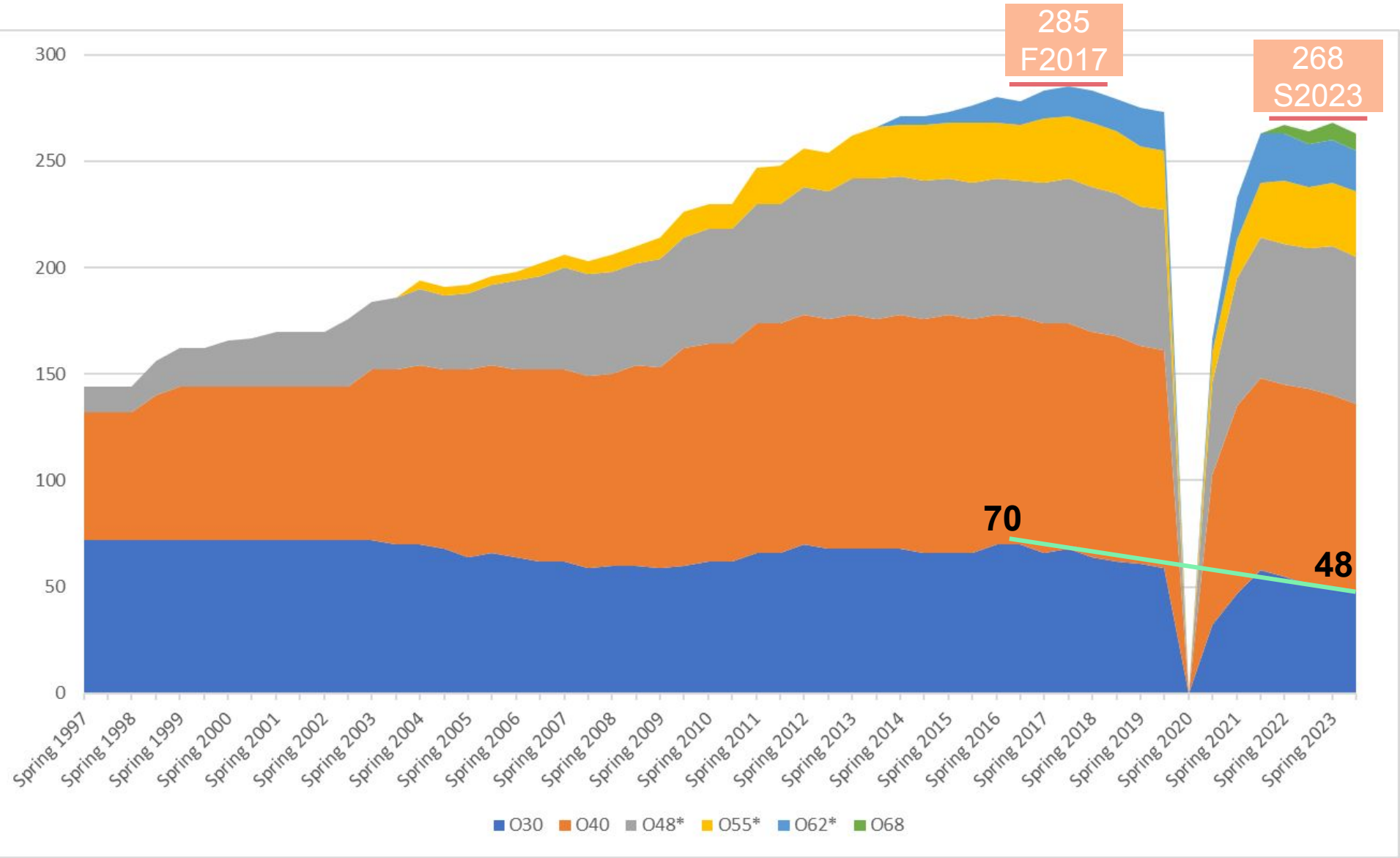
2024 Outlook / Objectives

2023 Acknowledgements

League Overview



League Trends



263	
O68	8
O62	19
O55	31
O48	69
O40	88
O30	48

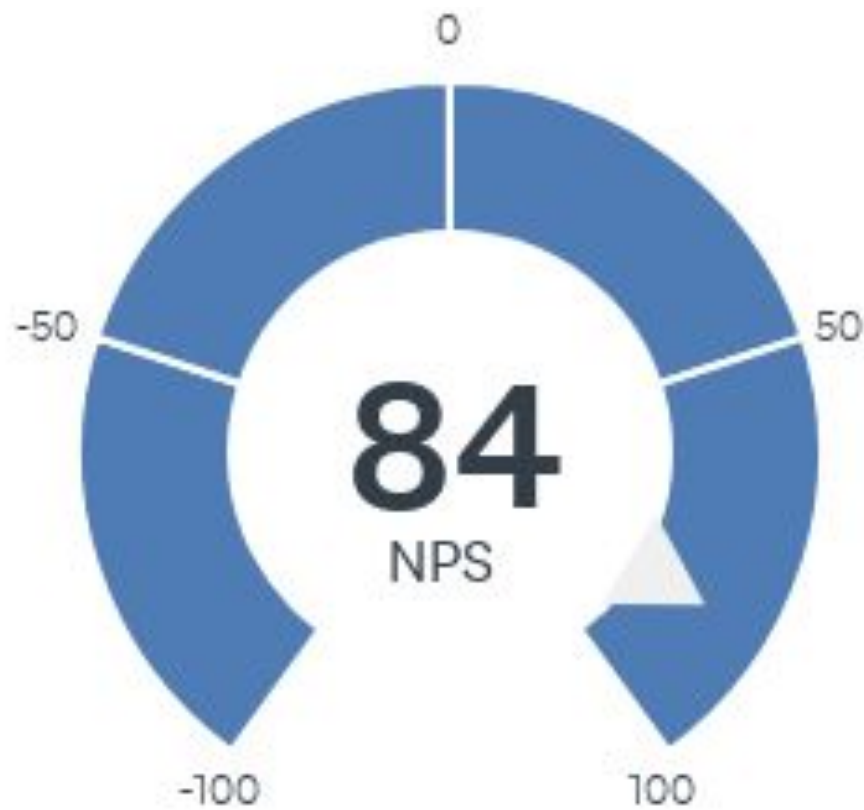
~7,500 registered players



MANAGER SURVEY



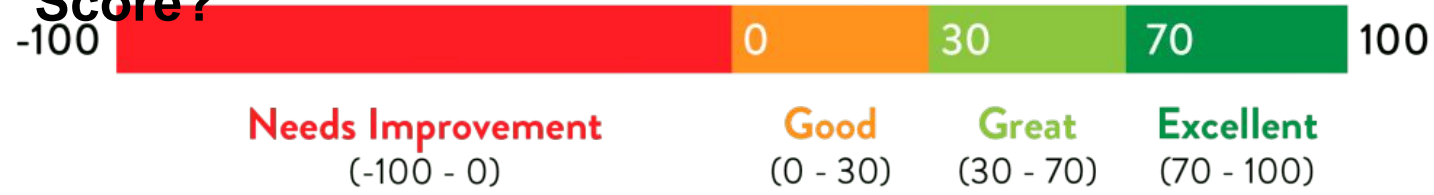
League Net Promoter Score



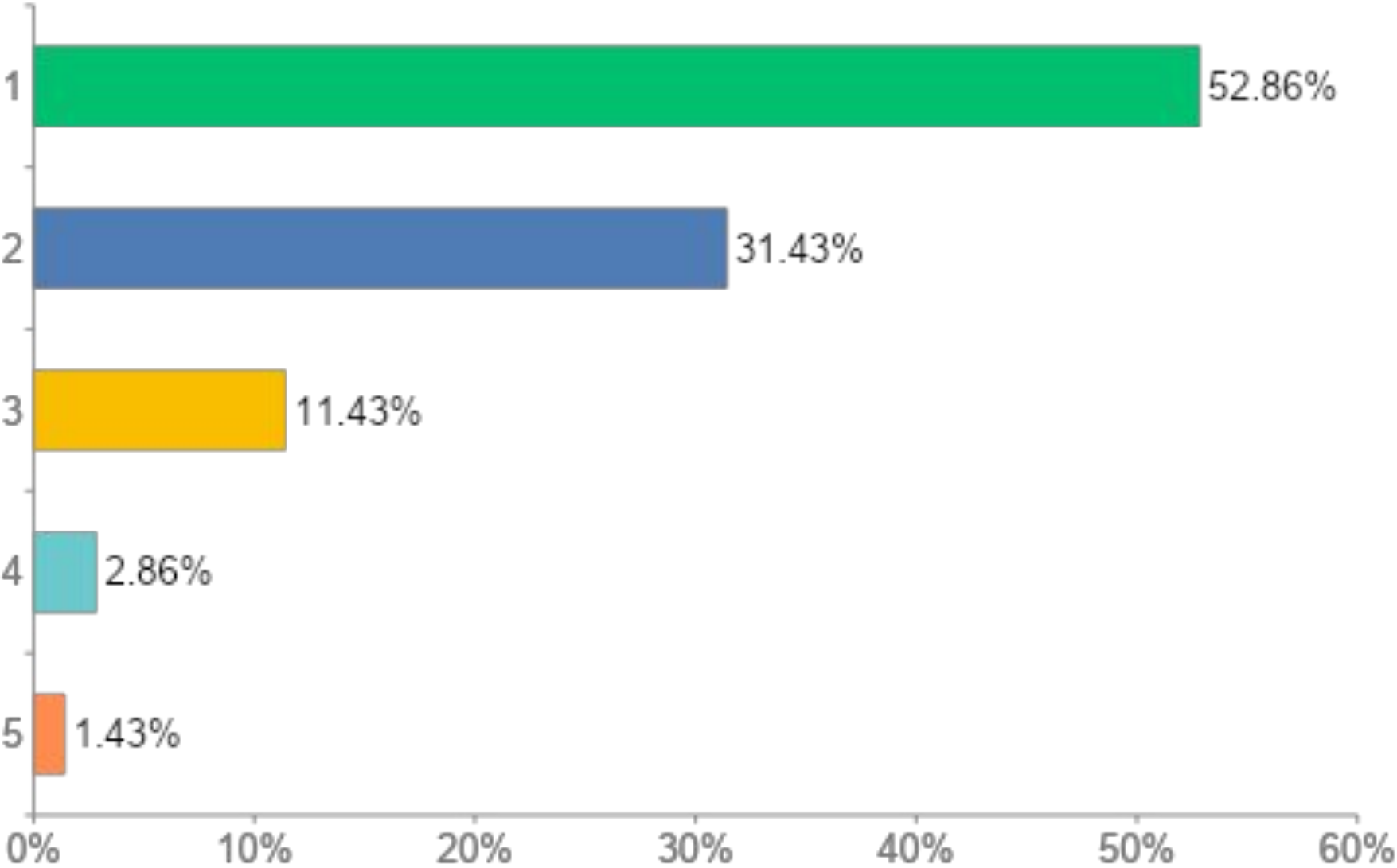
What is Net Promoter Score (NPS)



And what's a good NPS Score?



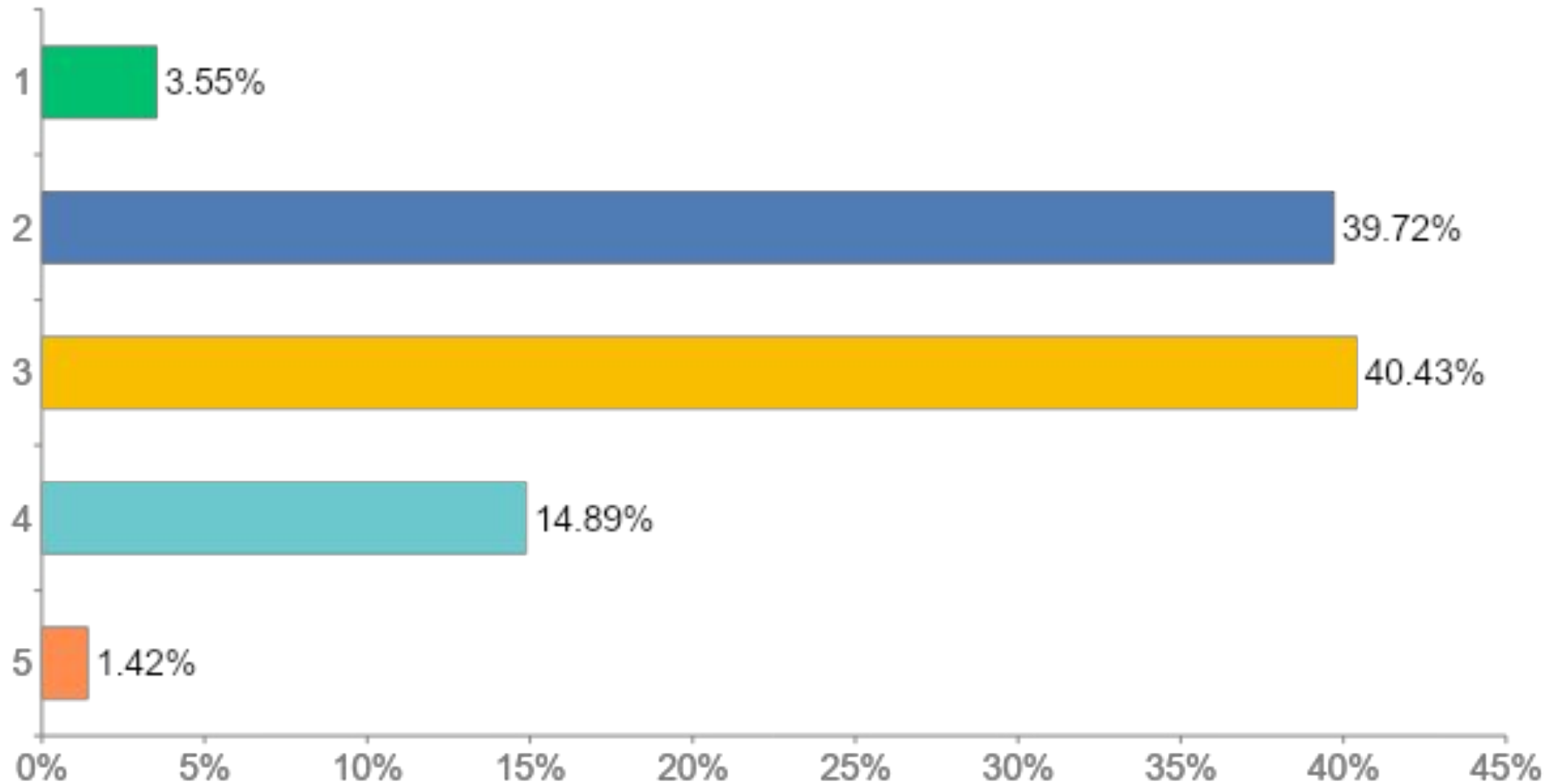
How satisfied were you with your Division Director



Answered: 140 Skipped: 15



How would you rate the quality of referees this season?



Answered: 141 Skipped: 14

2024 FOCUS AREAS



Areas Looking to Work on in the Coming Year

- Treatment of Refs
- Outreach / Social
- Focus on O30 Program
- Site / App Development
- Board Membership / Health

OFFICERS, COMMITTEES & GUESTS



Officers, Committees, and Guests

App / Site Re-Development

Vice President

MASS Soccer

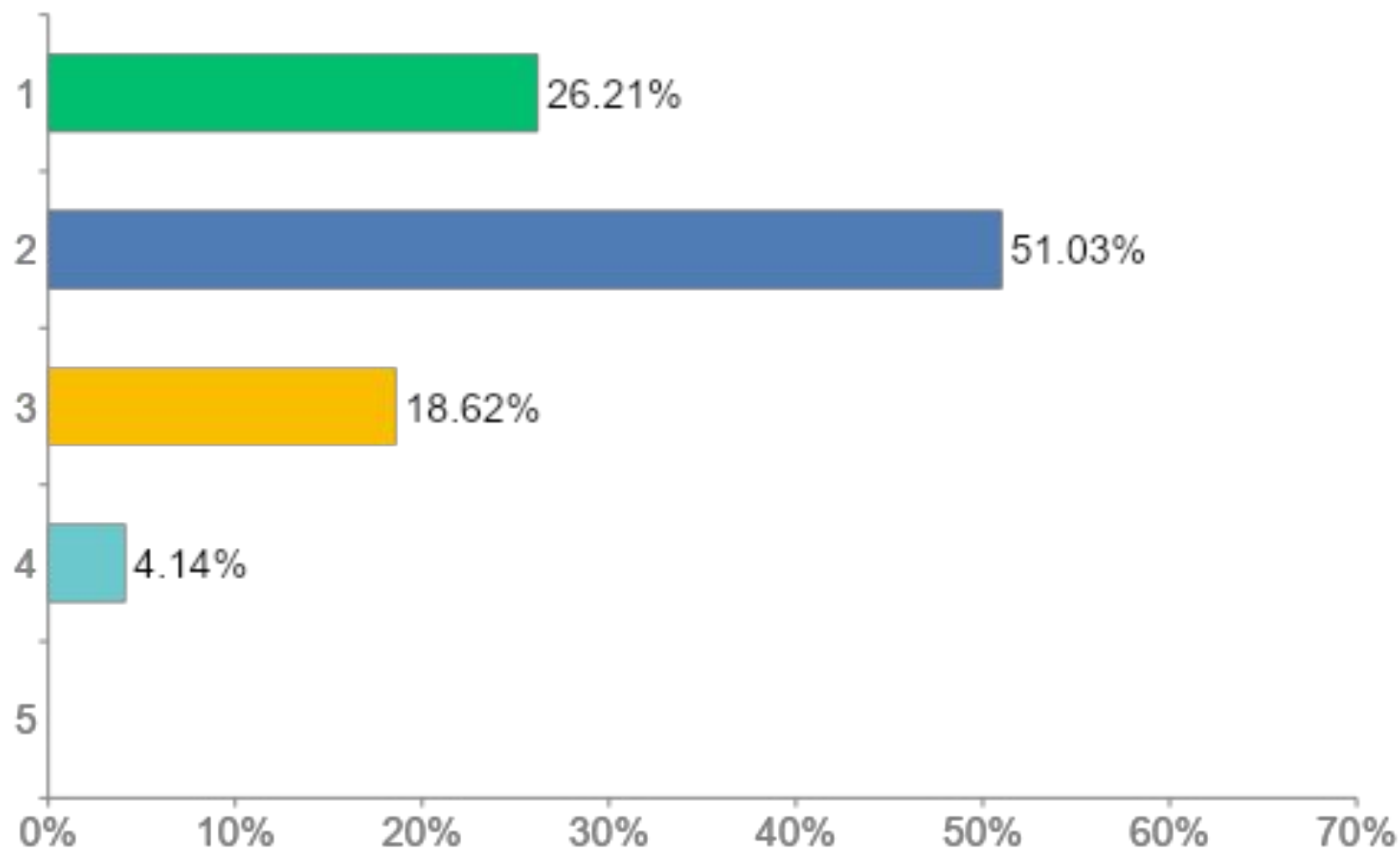
Social / Outreach

Special Recognition

SITE / APP REDESIGN



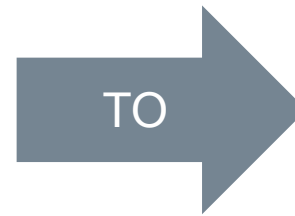
Overall, how well does our website meet your needs?



Answered: 145 Skipped: 10

OTHSL Site Redesign

Yahoo called, they want their design standards back . . .



- Mobile first design
- Rebuild as much functionality as possible
- Single Sign on with MASS
- Agile approach

Led by



Kofi Hamilton



Jeremy
Mordkoff



New England Over-the-Hill Soccer League™
FALL 2023

Rosters freeze in 19 days, 6 hours

Only transfers to an older team or adds of new players are allowed and no changes at all are allowed after 10/7/2023 11:59 PM

INJURIES SHOULDN'T PREVENT YOU FROM PLAYING THE BEAUTIFUL GAME! PHYSICAL THERAPY AT HOME WITH A DOCTOR THAT SPEAKS ENGLISH, SPANISH, AND PORTUGUESE. BOOK ONLINE PHILGOODTHERAPY.COM

Schedule is FINAL

Coordinate single game changes with your opponent and your division director

switch to mobile layout
Fall 2023

Schedules and Standings

Over 30 1n 1s 2n 2s 3n 3s	Over 40 1n 1s 2n 2s 3n 3s 4n 4s 5n 5s 6c
Over 48 1n 1s 2n 2s 3n 3s 4n 4s 5c	Over 55 1n 1s 2n 2s
Over 62 1c 2n 2s	Over 68 1c

Find a team by name, city, field or division code (e.g. mss):

☐ Search Rosters, too
FIND IT

WELCOME jbuza

News

Short term Suspensions

These are the short term suspensions. Long term suspensions are handled on the rosters web site and those players will not appear on your game day rosters (or they will appear with an X over their face)

- Week 1
- Week 2
- Week 3

ANNUAL GENERAL MEETING 2023 SEPTEMBER 18 MONDAY 7 PM via Zoom

The AGM will happen via Zoom on Monday September 18, all teams must attend via zoom, we need at least 93 teams to attend for a quorum.

NOTE: any person your Manager's designate can represent the team.

The link to register is AGM Registration 2023

posted 08/25/2023 last change 8/31/2023 10:37 AM EDT | [View in Top](#)

2022 AGM Minutes

- 2022 Minutes
- Minutes of the 2021 AGM
- President's presentation (2021)
- 2021/2022 report and 2022/2023 budget XLS spreadsheet or PDF doc

QUICK LINKS

- Medfield (n2s)
- Home Page
- options
- Printable view
- Set My Divisions

2021 teamsnap Today - 12/31/21

OFFICERS



Vice President

Overview of Protest and Appeals – Rule 16

- Elements of an appeal:
 - Filed within 72-hours of the decision
 - Game marked final
 - Notice received from Director or Officer
 - Sent in writing to VP@othsl.org
 - Site rule specifically
 - Compelling evidence
 - What is remedy looking for?
 - Make Payment to @OTHSL via PayPal
 - Reference appeal and team/division
- Can be appealed:
 - Application of League Rules
 - Decisions of Directors / Officers
 - Instances where FIFA Laws of the Game are not followed
- Can't be appealed:
 - Cards shown / Card type
 - Referee judgement

Who hears an appeal?

- 4 managers-at large, plus the League VP
- Majority rules. VP only votes in ties.

2023 Focus – Abusive Treatment of Referees

Referees are critical part of the game – no referee means no insurance means no League

Recent indicators referee mistreatment escalating

- Fall 2022
 - 21 PCC cases – 10 related to ref abuse (one is with state)
- Spring 2023
 - 25 PCC cases – 14 related to referee abuse (1 spectator assault on a ref)
- Multiple referee reports of teams surrounding in confrontational manner.
- Once in the spring and *already* once in the fall, a referee has been asked to mitigate a card.

Do your part:

- Set an example. Be courteous at all times.
- Assign a captain. Make them only individual(s) who addresses referee.
- Be visible. Face down YOUR players accosting a referee.
- Submit review. Links on every post game email.

League will be acting:

- * Mass confrontations/intimidation of referees. Teams could forfeit game.
 - * Referee abuse. Players will be disciplined.
 - * Seeking to influence referees not to report cards.
- Managers will be sanctioned.

MASS SOCCER





Updates

COMING SOON: Cups & Tournaments

- **O30 State Cup:** Registration is open! (Closes 10/2)
 - \$300 Team Registration
 - Opening Round: October 23rd-October 29th
 - Quarterfinals: October 30th- November 5th
 - Semifinals: November 6th – 12th
 - Final: Saturday, November 18th 12:30pm: Lorusso Field (Walpole) - Turf #2
 - Contingency plan: If teams in the finals are also in the OTHSL finals, State Final will be postponed to December 3rd.
 - Winner will advance to regional or national play and represent Massachusetts.
- **O40 & O50 Cups:** March 2024 (Will wrap up before start of OTHSL season – weather permitting!)
- **2024 USASA Soccer Fest (Veteran's Cup)**
 - Greensboro, NC: July 10th-14th
 - Age Divisions: O30-O75



AED Program Update



AED Subsidy Program

\$250 Subsidy from MASS & \$250 from OTHSL

New Provider: One Beat Medical and Training

- HeartSine: ~~\$1665~~ **\$1050**

***** PROMO CODE MASS *****

855-ONE-BEAT Ext. 1059

! Can use **any** AED provider to get subsidy.
! MASS Subsidy Approval serves as OTHSL's
! OTHSL also will pay for replacement parts

Awarded >\$20,000 in MASS subsidies to date.
AED Discount (mass-soccer.org)



EXCLUSIVE
SAVINGS

ONE BEAT
MEDICAL & TRAINING



RECOMMENDED ADD ONS

**HeartSine Samaritan
PAD 350P AED**
Exclusive pricing!

\$1050

Includes:

- New HeartSine Samaritan PAD 350P AED Unit
- 5 Year Warranty On AED Unit
- Adult PAD-PAK (Electrode PADS & Battery Cartridge)
- User Manual
- Quick Rescue Reference Guide
- FREE Inspection/Maintenance Tag Details
- FREE AED "Equipped Facility" Decal/Sticker
- FREE Premium AED+CPR Responder Pack
- FREE AED Medical Prescription/Authorization
- FREE UPS Shipping
- Manufacturer's Price = \$1,475

Basic Bleeding Control Kit #1
Exclusive pricing!

\$58.⁵⁰

Includes:

- (1) Swat-T Tourniquet
- (2) Compressed Krinkle Gauze 4.5"x4.1 yds
- (1) Thin-H Standard Fold 4"x7.5"
- (1) Hypothermia Mylar Blanket
- (1) Medic Tape
- (2) XL Nitrile Gloves, 1-pair
- (1) Trauma Shears
- (1) Glow Stick
- (1) Marker, black
- Manufacturer's Price = \$65

**HeartSine Samaritan
Pediatric-PAK for 350P,
360P, 450P, and 300P**
Exclusive pricing!

\$231.³⁰

- Manufacturer's Price = \$257

Please contact Basil Arena Territory Manager to place your order
basil.arena@onebeatmedical.com | 585.490.7171 | onebeatmedical.com

**USED 9/17/2023 to assist a member of Kendall Wanderer's
O48**



SOCIAL / OUTREACH



First (Annual?) Manager Social

First League-wide social event since in-person AGMs halted during COVID

- What: Charity Poker Tournament run by Eastern Poker Tour (www.easternpoker.com)
- Who: Proceeds will benefit Boston Scores! (probably \$2-3k)
- Where: VFW Walpole or Natick Elks
- When: Targeting between Finals and New Years
- How: Register at www.othsl.org/FallSocial
 - Event limited to 220 to 250 managers (team members if fall short)
- How much? \$135 (\$120 toward tournament \$15 for food)
 - \$1/\$2 cash table all day
 - Additional Tournament Likely (open to public)

Why

- Chance to interact with you / hear from you
- Help a great organization (Boston Scores!)
- Beginning of hopefully more activities (need help though)

SPECIAL RECOGNITION



Steve Siniscalchi

Congratulations to Steve Siniscalchi on entry into the MASS Hall of Fame

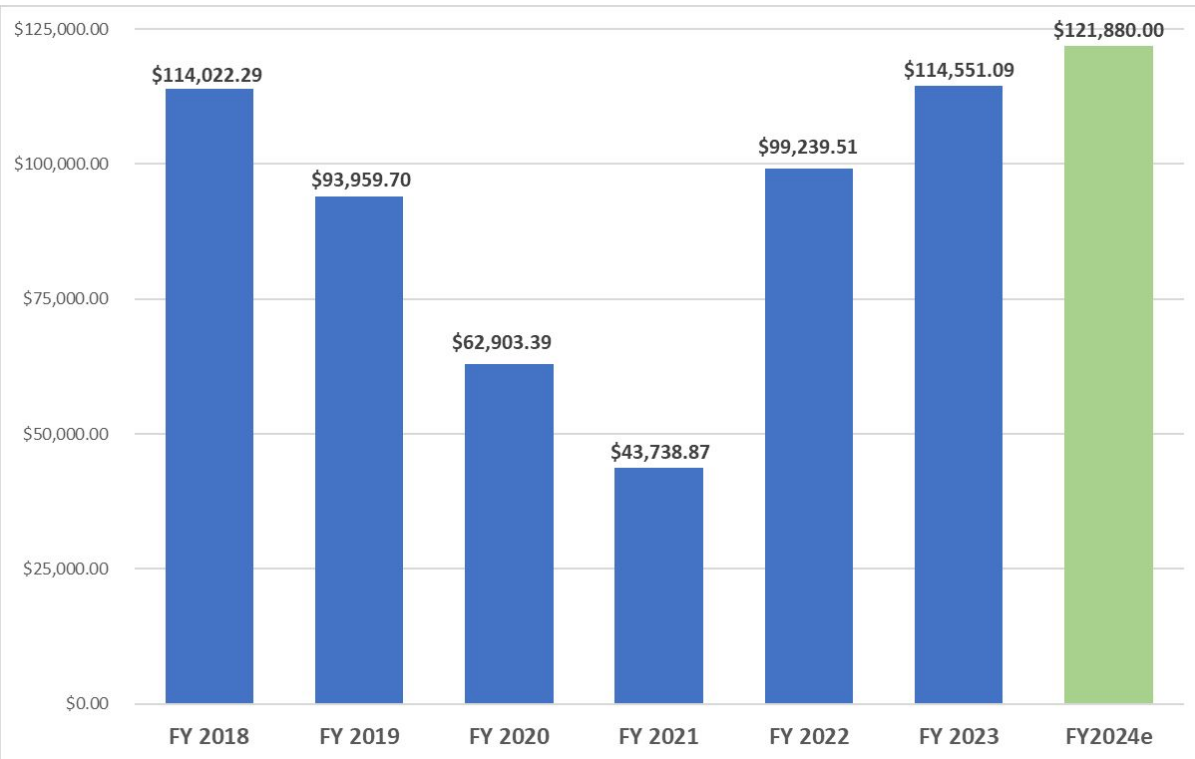


LEAGUE FINANCIALS



Fiscal Overview – FY2023 / 2024

Revenue



- Returned to seasonal registration in FY2023
- 2024 Team Revenue \$115k compared to \$113k in FY2023 (\$230/team/season @258 Teams)
- 2024 includes \$4,500 estimated interest income on cash balance.

Expenses

	FY 2023	FY2024e	Change	%
Expenses				
6000 Finals				
6001 Fields	12,320	15,000	2,680	22%
6003 Shirts/Trophies/Awards	21,297	22,500	1,203	6%
6004 Referee Fees - Finals	23,200	26,000	2,800	12%
6005 Trainer- Finals	640	1,280	640	
Total 6000 Finals	57,457	64,780	7,323	13%
6100 Unpaid Referee Fees	1,100	500	-600	-55%
6200 Assignor Fees	22,165	22,500	335	2%
6300 Tournaments	250		-250	-100%
6310 AED Purchase Incentive	1,574	2,500	926	59%
6400 BOD Stipends	5,925	6,000	75	1%
6401 BOD Expense	741	1,500	759	102%
6403 Meetings		250	250	na/
6501 Acctg and Bkkpg	2,341	2,500	159	7%
6502 Web Site Expense	3,413	7,000	3,587	105%
6503 Postage	383	400	17	4%
6550 Charitable Donations	2,000	2,500	500	25%
6580 Bank Charges	62	250	188	305%
6800 Other Miscellaneous Cost	1,319	2,500	1,181	90%
Total Expenses	98,729	113,180	14,451	15%

- Over 60% of expense increase (\$9k) related to 3-lines
 - Fields at MYSA and Union Point materially more expensive than Epping.
 - Impact of increase of ref fee on finals Expense
 - Investment in site experience / modernization
- Excludes estimated \$6k 1-time expense reduction from closing Citizen account (uncashed checks – mostly BoD)

Fiscal Overview – Balance Sheet

As of 8/31/2023

ASSETS	
Current Assets	
Bank Accounts	
1003 Paypal (paypal@othsl.org)	6,318.52
1004 BofA - Chkg	6,640.00
1005 BofA - Svng	175,064.34
Total Bank Accounts	\$ 188,022.86
Total Current Assets	\$ 188,022.86
TOTAL ASSETS	\$ 188,022.86

LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	651.50
Total Accounts Payable	\$ 651.50
Other Current Liabilities	
2030 New Team Deposits	1,450.00
2040 Overpayments	660.00
2050 Protest Fees held	1,250.00
2060 Team Bonds Posted	0.00
2300 Deferred Registration Fees	10.00
Total Other Current Liabilities	\$ 3,370.00
Total Current Liabilities	\$ 4,021.50
Total Liabilities	\$ 4,021.50
Equity	
3000 Opening Bal Equity	0.00
3900 Retained Earnings	116,839.99
Net Income	48,422.03
Total Equity	\$ 165,262.02

FY2024 Budget

	FY2023b	FY 2023a	Variance	FY2024e
Income				
4001 Registration fees -Fall	106,000	55,120	10,740	59,570
4002 Registration fees- Spring		61,620		59,110
4102 Paypal Fees	-3,180	-3,051	129	-3,500
4340 Fines Assessed	0	200	200	500
4355 New Team Deposits				
Forfeited	0	550	550	0
4360 Protest Fees Forfeited	0	100	100	200
4800 Interest Income	0	12	12	5,000
Total Income	102,820	114,551	11,731	120,880
Gross Profit	102,820	114,551	11,731	120,880

• Key Assumptions

- No fee increase for Spring 2024 season (\$230 per)
- 5% yield on 75% of average cash balance
- 258 teams per season
- 20-divisions (60 playoff games per season)
- Constant referee cost for Finals (\$110 per team per game)

	FY2023b	FY 2023a	Variance	FY2024e
Expenses				
6000 Finals				
6001 Fields	12,000	12,320	320	15,000
6003 Shirts/Trophies/Awards	25,000	21,297	-3,703	22,500
6004 Referee Fees - Finals	25,000	23,200	-1,800	26,000
6005 Trainer- Finals		640	640	1,280
Total 6000 Finals	62,000	57,457	-4,543	64,780
6100 Unpaid Referee Fees	500	1,100	600	500
6200 Assignor Fees	22,400	22,165	-235	22,500
6300 Tournaments	500	250	-250	500
6310 AED Purchase Incentive	2,500	1,574	-926	2,500
6400 BOD Stipends	5,000	5,925	925	6,000
6401 BOD Expense	1,000	741	-259	1,500
6403 Meetings	1,000		-1,000	250
6500 Professional Services	1,000		-1,000	
6501 Acctg and Bkpg	1,500	2,341	841	2,500
6502 Web Site Expense	6,000	3,413	-2,587	7,000
6503 Postage	100	383	283	400
6550 Charitable Donations	2,400	2,000	-400	2,500
6580 Bank Charges	0	62	62	250
6800 Other Miscellaneous Cost	1,600	1,319	-281	2,500
Total Expenses	107,500	98,729	-8,771	113,680
Net Operating Income	-4,680	15,822	20,502	7,200
Net Income	-4,680	15,822	20,502	7,200

Vote to Approve Required

ELECTIONS



Elections 2023

Vice President

Eric Dragsbaek

Secretary

Steven Siniscalchi

Treasurer

Andrew Lavigne

Division Directors

Over 30 Division 1	Steven Siniscalchi
Over 30 Division 2	Jason Crea
Over 30 Division 3	Dale Dubois
Over 40 Division 1	Eric Dragsbaek
Over 40 Division 2	Jean-Pierre Musanda Lukengu
Over 40 Division 3	Djillali Belabbes
Over 40 Division 4	Patrick Mullaney
Over 40 Division 5	Ron Firman
Over 40 Division 6	Nat Alderman

Over 48 Division 1	Andrei Taradai
Over 48 Division 2	Jeff Sturges
Over 48 Division 3	Jacques Edouarzin
Over 48 Division 4	Luis Ramirez
O48 Division 5	Dale Dubois
Over 55 Division 1	Nat Alderman
Over 55 Division 2	Kofi Hamilton
Over 62 Division 1	Freddy Encalada
Over 62 Division 2	Doug Annesser
Over 68 Division 1	Grant Gazelian

An appeal - League needs you!

All are welcome! – Manager or Player

- 2 spots immediately available for Division Directors
- Improve representation of O30 Cohort
- Marketing / Product / Social Media development
- User experience design
- Outreach / Social
- Legal / Professional Service

Send email to president@othsl.org

FOR THE GOOD OF THE GAME

